





- ☐ Finance lifestyle
- ☐ Do retirement assessment
- ☐ Fulfill income needs
- ☐ Protect savings
- ☐ Make money grow
- ☐ Finance significant purchase

### **FAMILY**

- ☐ Protect family
- ☐ Finance children's education
- ☐ Finance vacation
- ☐ Assist parents

# HOME/PROPERTY

- ☐ Finance home
- ☐ Renovate home
- ☐ Purchase cottage/ vacation property
- ☐ Finance income property
- ☐ Protect home or property

### **CAREER/BUSINESS**

- ☐ Protect ability to work
- Provide business succession
- □ Protect family
- ☐ Protect assets
- ☐ Take sabbatical

#### **TAXES**

- ☐ Pay less tax
- ☐ Generate tax refunds
- Choose tax-efficient investments

#### **LEGACY**

- ☐ Protect loved ones
- ☐ Gift loved ones
- □ Pass on assets
- ☐ Plan charitable giving

### **ANXIETIES**

- ☐ Not having enough money
- ☐ Losing capital
- ☐ Starting plan too late
- ☐ Market ups and downs

## YourStyle Financial

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